

PARTNER PROGRAM

# Let's build tomorrow, together.

VSE's suite of software development services & training programs can turn your client's challenges into solutions.



## DIVERSE EXPERTISE UNLOCKED

### Master the art of client problem-solving.

Technology is a must-have for growing companies, but it can turn into a painful blocker if not well supported. Be the hero and deliver the answer to your client's biggest tech challenges by partnering with Value Stream Engineering.

We help tech teams efficiently build, test and launch products faster. Whether your client is exploring agile transformation, is upleveling their QA strategy, or simply needs more hands on deck, VSE is ready to jump in and deliver wins. As a partner, you'll look like a hero while also gaining a meaningful revenue share that has a real impact on your bottom line.

## WHY PARTNERS LOVE US

### Grow your bottomline.

We get it. Picking the right referral or white-label partner is key because it's a direct reflection of you and your organization as well.

Not only do we execute on highly visible, complex projects, but communication is a breeze to with our U.S. and near-shore based crew of experts across roles.

- **Referral Opportunity:**
  - ◆ Simply introduce qualified prospects to VSE & earn a rev share on won opportunities.
- **White-Label Opportunity:**
  - ◆ Market, manage and markup VSE costs to expand your offerings

## COMPLETE SUPPORT

### We make partnering simple.

Product development is complex which is why we make partnering simple. Recruiters, technology platforms and consulting firms can expect total partner support from the moment you identify an opportunity lead.

Our partners receive:

- Partner sales materials
- Email content
- On-call sales support
- Dedicated account support

The VSE team is ready to deliver client wins (and revenue for you). Ready to talk next steps together? Let's connect at [contact@valuestreamengineering.com](mailto:contact@valuestreamengineering.com).